



Elektroline

| Bidding without the brainache



Our bidding system is unique and there was no solution for us at the market. Custom-tailored system from TIMEPRESS is saving us hundreds of hours each month.

Elektroline

About Elektroline – Keeping Cities Moving Since 1991

If it runs on rails or wires, chances are Elektroline helped make it happen. Since 1991, this Prague-based powerhouse has been designing, installing, and maintaining tram, trolleybus, and railway systems across the globe. Public transport systems depend on them—so when their bidding process started slowing things down, it was time to shift gears.

The Challenge – Bids That Were All Work and No Flow

Elektroline's sales team routinely tackled multimillion-dollar bids — no small feat. Some of these bids included up to 10,000 individual items, each tangled in a web of components, configurations, and pricing details. Impressive? Yes. Efficient? Not quite.

Their system was a patchwork of spreadsheets and databases — a trusty but temperamental setup that groaned under growing demands. Some bids took up to three months to complete. With deadlines tightening and the workload growing, something had to change.

The Solution – Smarter Bidding, Less Stress

To help Elektroline's team focus on strategy instead of spreadsheet gymnastics, we built a custom bidding and calculation system that turned chaos into clarity.

- **Tailor-Made, No Extra Frills** – Developed with Ruby on Rails for quick deployment and smooth integration, the new system fits Elektroline's workflow like a custom-tailored jacket—sleek, sharp, and free of fuss.
- **Built for Big Bids** – Whether it's a compact proposal or a full-blown epic with 10,000 line items, the system handles it all with ease.
- **Fast-Track Delivery** – In just nine months, we delivered a fully operational platform—without slowing down Elektroline's daily momentum.

Features That Work Like a Charm

⚡ Simulations That Eat Deadlines for Breakfast

- Run multiple simulations, test pricing scenarios, and adapt on the fly.
- Real-time recalculations mean no more playing spreadsheet Tetris.

📄 Templates That Save Time (and Sanity)

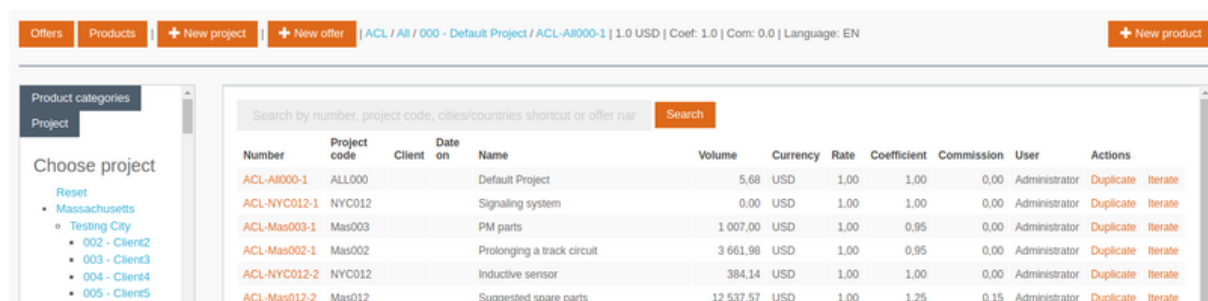
- Create and reuse templates to breeze through recurring bids.
- Bids that took weeks? Now they're out the door in minutes.

🔒 Smart Pricing Controls

- Automatic checks catch pricing errors before they cause trouble.
- Stay competitive, stay profitable—no surprises, no regrets.

🔗 Seamless Data Sync

- Connects directly with Elektroline's database for supplier data, pricing, and production info.
- Everything's in one place—say goodbye to the spreadsheet scavenger hunt.



The screenshot shows the Elektroline software interface. At the top, there are navigation tabs: 'Offers', 'Products', '+ New project', and '+ New offer'. Below these, a breadcrumb trail reads: 'ACL / All / 000 - Default Project / ACL-All000-1 | 1.0 USD | Coef: 1.0 | Com: 0.0 | Language: EN'. On the right, there is a '+ New product' button. The main area is divided into a left sidebar and a central table. The sidebar has a 'Product categories' section with a 'Project' dropdown and a 'Choose project' section with a 'Reset' button and a list of projects: 'Massachusetts', 'Testing City', '002 - Client2', '003 - Client3', '004 - Client4', and '005 - Client5'. The central table has a search bar at the top with the text 'Search by number, project code, cities/countries shortcut or offer nar' and a 'Search' button. The table itself has columns: 'Number', 'Project code', 'Client', 'Date on', 'Name', 'Volume', 'Currency', 'Rate', 'Coefficient', 'Commission', 'User', and 'Actions'. The table contains six rows of data, each with a project number, code, client, date, name, volume, currency, rate, coefficient, commission, user, and actions (Duplicate, Iterate).

Number	Project code	Client	Date on	Name	Volume	Currency	Rate	Coefficient	Commission	User	Actions
ACL-All000-1	ALL000			Default Project	5,68	USD	1,00	1,00	0,00	Administrator	Duplicate Iterate
ACL-NYC012-1	NYC012			Signaling system	0,00	USD	1,00	1,00	0,00	Administrator	Duplicate Iterate
ACL-Mas003-1	Mas003			PM parts	1 007,00	USD	1,00	0,95	0,00	Administrator	Duplicate Iterate
ACL-Mas002-1	Mas002			Prolonging a track circuit	3 661,98	USD	1,00	0,95	0,00	Administrator	Duplicate Iterate
ACL-NYC012-2	NYC012			Inductive sensor	384,14	USD	1,00	1,00	0,00	Administrator	Duplicate Iterate
ACL-Mas012-2	Mas012			Suggested spare parts	12 537,57	USD	1,00	1,25	0,15	Administrator	Duplicate Iterate

The Results – Bidding Bliss in Record Time

🌀 6x Faster Bidding – What used to take three months now wraps in just 14 days. That's more time for strategy—and yes, even a coffee break.

🔧 Streamlined Workflows – Manual madness is out, automation is in.

📈 Smarter Bids, Bigger Wins – With fewer errors and sharper pricing, Elektroline is seeing stronger outcomes.

Why it matters

This wasn't just a software upgrade — it was a strategic leap forward. Elektroline's team is now navigating complex bids with clarity, confidence, and speed. They're not just keeping pace with competitors — they're setting the pace.

Efficiency, precision, and a whole lot less stress — now that's a winning bid.

Client reference

Automated bidding system means less stress, less repetitive work, and most important, no manual mistakes. We can do six times the work we did before, and with 100% certainty of having the correct prices in every bid.

Elektroline

TIMEPRESS

We love making people's lives easier — and a whole lot more joyful. Getting rid of repetitive tasks and putting more time back into your day? That's what drives us.

Since 2009, we've specialized in Ruby on Rails, process automation, and custom-tailored software development.

And in 2023, when AI came speeding into the scene faster than a kid chasing a cute dog, we jumped right in — and we're loving the results.

We believe tech should work for you, not the other way around. Lucky for you (and honestly, for us too), we know exactly how to make that happen.

What we offer



Free demo in 14 days

A demo version will be prepared for you within 14 days. You will be able to try some of the basic functions and evaluate the benefits.



ROI in 6-24 months

Return on investment is an important indicator of our accomplishment. Based on our experience, we know that this goal is usually reached within 6-24 months.



Direct communication

We know that effective communication is the basis for success. The lead developer of the project will always be at hand for you.



Professional support

Once your new system is successfully implemented, we will continue to measure, analyze, and oversee that everything works as it should.

Contact

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